



2017 FTA Revenue Estimation & Tax Research Conference

September 23-27, 2017 * Doubletree Omaha Hotel * Omaha, Nebraska 68102

Preliminary Program

Program updated: August 31, 2025. Check http://www.taxadmin.org/rev_est/, for latest updates.

Saturday, September 23, 2017

1:00 pm - 5:00 pm **Research Roundtable [Executive Agency Government Only] - Midlands**

Sunday, September 24, 2017

9:00 am - 12:00 pm **Research Roundtable [continued] - Midlands**

Research Roundtable [Legislative Agency] - Winnebago/Flanagan

3:00 pm - 7:00 pm **Registration**

6:00 pm - 8:00 pm **Opening Reception - Grant/Ford [19th Floor]**

Monday, September 25, 2017

7:30 am - 5:00 pm **Registration**

8:30 am - 12:00 pm **Monday Morning General Session - Ballroom [Center/West]**

presiding: Aaron McNay, Montana Dept. of Revenue and FTA Research Chair

Welcome to Omaha

Tony Fulton, Tax Commissioner, Nebraska Dept. of Revenue

Macroeconomic Outlook

Patrick Newport, IHS Markit Economics

Regional Economic Outlook

Dan White, Moodys Analytics

Recent State Revenue Trends

Donald Boyd, Rockefeller Institute of Government

FTA Services Taxation Survey - 2017 Update

Ronald Alt, FTA

12:00 pm - 1:30 pm **Lunch [with speaker] - Ballroom [East]**

Taxes in the Time of Truthiness

Billy Hamilton, Tax Analysts and Billy Hamilton Consulting

1:45 pm - 3:30 pm **Concurrent Sessions**



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SECTORIAL OUTLOOK - Ballroom [Center]

moderator: Aaron McNay, Montana Dept. of Revenue

Retail Outlook

Patrick Newport, IHS Markit Economics

Automobile Outlook

Kim Hill, HWA Analytics

Federal Tax Changes and the Impact on the States - Ballroom [West]

moderator: Farhad Niami, DC Office of the Chief Financial Officer

Impact of Federal Tax Reform on PIT in New York City

Karen Schlain, New York City Dept. of Finance

How does Section 179 Expensing Impact State Individual Income Tax Revenue: a Case of Iowa

Mandy Jia, Iowa Dept. of Revenue

3:45 pm - 5:30 pm

Regional Breakout Sessions [government only]

Northeastern Region - Lewis/Clark

Southeastern Region - Capitol/Dodge

Midwestern Region - Ballroom [Center]

Western Region - Ballroom [West]

Tuesday, September 26, 2017

8:30 am - 10:30 am

Joint FTA-NTA Session* - State General Business Taxation: Obsolete? Hopeless? Or Prospective? - Ballroom [Center/West]

Moderator: Ranjana Madhusudhan*, Office of Revenue & Economic Analysis, NJ Department of Treasury

Long-Term Trends in State CIT: A Zombie Tax

Elliott Dubin, Multistate Tax Commission

State of General Business Tax Options: CIT, GRT or VAT?

Robert Ebel, CT Tax Study Commission (2015)

The State Tax and Budget Implications of Federal Tax Reform

Karl Frieden, Council on State Taxation

Taxing Sales Twice? Coordination of a National and State VAT



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Harley Duncan, KPMG

Discussant: Mike Lipsman, Strategic Economics Group

Discussant: Norton Francis, District of Columbia Office of Tax & Revenue

* Organized by Dr. Ranjana Madhusudhan, New Jersey Dept. of Treasury

10:45 am - 12:30 pm

Concurrent Sessions

State Tax Credit Analysis - Ballroom [Center]

moderator: Emily Camfield, Wisconsin Dept. of Revenue

Iowa's Award Winning CACTAS System

Amy Harris, Iowa Dept. of Revenue

The Minnesota Student Loan Tax Credit

Curtis Walker and Calvin Trombley, Minnesota Dept. of Revenue

The Maine Student Loan Tax Credits

David Gunter, Maine Revenue Services

Corporate Tax Estimating Issues - Ballroom [West]

moderator: Ralph Franklin, Montana Budget Office

Ohio: Gross Receipts Tax in Operation

Ken Frey, Ohio Dept. of Taxation

Oregon Tax Reform and the CAT

Christopher Allanach, Oregon legislative Revenue Office

Market Based Sourcing

Amy Gill, Pennsylvania Dept. of Revenue

SOLUTION SERIES I - Lewis/Clark

REMI

Estimating Dynamic Revenue Using REMI Tax-PI

Peter Evangelakis, PhD, Associate Economist



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11:45 am - 12:30 pm

SOLUTION SERIES II - Lewis/Clark

Chainbridge Software

Using the PolicyLinks System to Efficiently Evaluate the Effects of Tax Policy Changes

James Copenhaver, VP Software Development and Kirk Copen, VP Software Development

12:30 pm - 2:15 pm

Lunch [on your own]

2:15 pm - 4:00 pm

Concurrent Sessions

Issues in Sales Tax Analysis - Ballroom [Center]

moderator: Joe Fitz, California Dept. of Taxes & Administration

Iowa Sales Tax Incidence Model

Aaron Barker, Iowa Dept. of Revenue

Local Sales Tax, Cross-Border Shopping and Traveling Cost

Iksoo Cho, Nebraska Dept. of Revenue

Recent Trends in NYCs Sales Tax

Joshua Goldstein, New York City Office of Management of Budget

Database Analysis - Ballroom [West]

moderator: Ron Alt, FTA

Washington State's Data Visualization Tools

Kim Davis, Washington State Dept. of Revenue

6:30 pm - 8:30 pm

Banquet - Winnebago/Flanagan

Wednesday, September 27, 2017

9:00 am - 12:00 pm

Wednesday Morning General Session - Ballroom [Center/West]

presiding: Aaron McNay, Montana Dept. of Revenue and FTA Research Chair

The Case For Consumer-Focused Use Tax Enforcement and Experimentation

Adam Thimmesch, University of Nebraska College of Law

The Impact of Age Demographics on Marylands Economic and Tax Revenue Outlook



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David Farkas, Comptroller of Maryland

The Puzzling Decline in State Sales Tax Collections

Mike Lipsman and Natalie Davila, Strategic Economics Group